

Commercial Property & Casualty Sales Producer

USI Insurance Services LLC is the largest privately held insurance broker in the US and is a Goldman Sachs Portfolio Company (www.usi.biz). We are currently seeking Licensed Property & Casualty Sales Producer in the DC Metro area for our Falls Church, VA location.

Job Description:

Utilizing the USI value added cross servicing sales process, our sales Producers will prospect, qualify leads and sell USI integrated insurance and financial service products to targeted accounts as well as utilize his or her proven relationship building and interpersonal skills to consult with and provide advice to clients on renewal and cross-sell opportunities. Lead generation through cold calling, community involvement, internal referrals and the development of professional relationships. If you love to sell, are interested in attractive compensation packages and are consistently striving to be the best in the class apply now!

Requirements:

- 0-3 years insurance brokerage/carrier or related business to business sales experience.
- P&C Proficiency
- Strong customer focus
- Excellent organizational skills & follow up
- Superior written & verbal communication/presentation skills
- High degree of self discipline and motivation
- Property & Casualty Licensed
- BA/BS degree is preferred

USI is an equal opportunity employer and encourages diversity in the workplace.